

SOLD Accounting & Bookkeeping Business Noosa Heads QLD

Price	SOLD
Property Type	Business
Property ID	655

Agent Details

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ADVANTAGE
Business Sales & Valuations

SOLD | Accounting & Bookkeeping Business – Noosa Heads QLD
Established Sunshine Coast Client Base – Recurring Revenue – Lifestyle Opportunity

An excellent opportunity to acquire an established accounting and bookkeeping business in the highly desirable Noosa Heads region has now been successfully SOLD by Advantage Business Sales & Valuations.

This well-established professional services business built a loyal client base across the Sunshine Coast region, providing accounting, taxation, bookkeeping, BAS, SMSF audit, and audit services to both individuals and businesses.

With the existing sole practitioner entering retirement, this business represented an outstanding acquisition opportunity for an accountant, bookkeeper, tax agent, or existing accounting practice seeking to expand through an established and recurring client base.

Operating with low overheads from a home office environment, the business offered flexibility, strong goodwill, stable recurring income, and significant opportunities for future growth and service expansion.

Key Features of the Business

- SOLD accounting and bookkeeping business in Noosa Heads QLD
- Established and loyal Sunshine Coast client base
- Recurring annual fee income exceeding $100,000
- Long-standing reputation within the local community
- Strong mix of individual and business clients
- Opportunity for an existing accounting firm to expand
- Home office operation with low overheads
- Relocatable and flexible business model
- Immediate income and client continuity for purchaser
- Strong goodwill built over many years

- Lifestyle-friendly Sunshine Coast business opportunity
- Significant future growth and service expansion potential

Professional Services Provided

The business provided a range of professional accounting and financial services, including:

- Taxation services
- BAS preparation and lodgements
- Bookkeeping services
- SMSF audits
- Audit services
- Financial reporting
- Individual tax returns
- Small business accounting support
- Compliance and advisory services

The client base consisted of approximately:

- 80% individual clients
- 20% business clients

Revenue streams included:

- 44% Tax & BAS services
- 32% Audits
- 12% SMSF audits
- 12% Other accounting services

Why Accounting & Bookkeeping Businesses Attract Buyers

Accounting and bookkeeping businesses continue to attract strong buyer demand due to their recurring revenue, long-term client relationships, low overhead structure, and stable professional service demand.

Businesses operating within this sector often benefit from:

- Recurring annual income
- Strong client retention
- Predictable cash flow
- Scalable service opportunities
- Low inventory requirements
- Flexible operating models
- Ongoing demand for compliance services

Well-established accounting practices with loyal client bases and strong goodwill remain highly sought after by accountants, bookkeepers, and professional service firms across Australia.

Noosa Heads & Sunshine Coast – Premium Lifestyle Location

Noosa Heads and the Sunshine Coast continue to experience strong population growth, increasing business activity, and high demand for professional financial services.

The region’s premium lifestyle appeal, growing business community, and expanding residential population continue to support strong demand for accounting, taxation, and bookkeeping services.

Businesses operating within the Sunshine Coast professional services sector remain well-positioned for long-term growth and ongoing client demand.

Ideal Buyer Opportunity

This business was ideally suited to:

- Accountants
- Bookkeepers
- Tax agents
- Existing accounting firms seeking expansion
- SMSF specialists
- Professional service operators seeking a lifestyle business

SOLD by Advantage Business Sales & Valuations

Advantage Business Sales & Valuations specialises in selling accounting practices, professional service businesses, bookkeeping businesses, financial service firms, and lifestyle businesses across Queensland and Australia.

Our experienced business brokers assist business owners with:

- Confidential business sales
- Business valuations
- Exit planning
- Buyer qualification
- Negotiation and transaction management

We work closely with buyers and sellers to achieve successful business sale outcomes across metropolitan and regional Australia.

Thinking of Selling Your Accounting Practice?

If you are considering selling an accounting practice, bookkeeping business, tax agency, SMSF practice, or professional services business, contact Advantage Business Sales & Valuations today for a confidential discussion.

Phone: 0415 543 469

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